

From: 'pincharindustryday@highways.gsi.gov.uk'

Subject: CHARM feedback on Market Consultation Round 2

Dear Supplier,

The Highways Agency and Rijkswaterstaat would like to thank you most cordially for showing interest in the CHARM programme, and for sharing your views and insights with us, both in conversations and by completing our questionnaire(s). Your input, in Round 1 and/or Round 2 of the Market Consultation, has been most valuable. We have analysed it as part of our ongoing effort to define a joint procurement strategy and business case for the main functionalities of our Traffic Management Centres. In return we like to share our findings with you; of course company names have been removed from our own (internal) version.

The goal of the Market Consultation is to explore the availability of existing solutions that meet the main functional requirements of a TMC. Next to these main functionalities, the CHARM programme also incorporates a Pre Commercial Procurement project in which new and innovative functionalities will be explored.

Currently we are preparing a plan for potential next step towards procuring CHARM-based systems. Once our joint Governance Board will have decided on the plan for exploring both types of functionality we may indeed seek to contact you again. In January 2013 we will communicate our approach to all suppliers that showed their interest in the CHARM programme.

For now, wishing you a merry Christmas and a happy New Year!

Kindest regards,

On behalf of both RWS and HA,

Louis Goorden
Procurement Specialist